

Around Town

Monthly Newsletter of the

NEWTOWN SQUARE BUSINESS AND PROFESSIONAL ASSOCIATION

VOLUME 22, NO. 5

EDITOR: KEN TANIS

JUNE 2004



Luncheon Meeting

**Date: Thursday,
June 17, 2004**

**Location:
Drexel Lodge Park
West Chester Pike
Newtown Square**

Time: 11:30 a.m. – 1:00 p.m.

Cost: \$10.00

***The Program -*
The Railroad and Newtown
Square**

***The Presenter –*
Member, Newtown Square
Historical Preservation
Society**

***Scholarship –*
NSB&PA \$1,000 scholarship
to be presented**

***Sponsored By:*
Newtown Square Business and
Professional Association**

President's Corner



In recent years Memorial Day has generally signaled the official start of summer. However, with the daily news reports of lives being lost in Iraq, Memorial Day has recaptured the true significance for which it was established. Freedom does have a cost, and it is extremely high. It is nothing less than the loss of precious life itself on "that last full measure of devotion." So for those brave men and women who have lost their lives in wars both past and present, and for those who place their lives in "harm's way" to protect our freedom and to extend it to others, we express our huge debt of gratitude. Our prayers for their safety will continue.

However, we have also entered into the mindset of summer. So in an effort to break the mold of our usual meeting format and to respond to the call of summer, we are holding our June meeting in the beautiful setting of Drexel Park in Newtown Square. This is your opportunity to see the park, eat a tasty lunch, meet with other fine business persons like yourself and learn some history of our township. Four birds with one stone! What a deal!

Since this is our last meeting, this is our opportunity to wish you a successful and refreshing summer. See you in September!

Anthony Ryan
610.353.3200
anthonyryan@sovereighbank.com

Train Museum

The NSB&PA decided that change would be a good thing in our usual meeting format. So we have taken the "show" on the road (or railroad) and prepared an outdoor luncheon in the covered pavilion at the Drexel Park facility. Come and enjoy the fresh air of the park and the warm fellowship of your business associates.

Advertising Opportunity

When was the last time you spent on \$200 on advertising that reached about 7000 potential customers? As a member of NSB&PA you have the opportunity to place a 1/8 page coupon in the October 2004 Super Edition of the County Press Newspaper. This special edition will provide your business with instant and broad exposure to the residents and businesses of Newtown Square. Contact Ronnie Liadis or Anthony Ryan to confirm your advertising space.connections with others in the NSB&PA.

Next Meeting Thursday, September 16, 2004

HAVE A GREAT SUMMER!

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| President: | Anthony Ryan, Sovereign Bank |
| Vice President: | Ronnie Liadis, Liadis Travel, Ltd. |
| Treasurer: | Paula McEvoy – Prudential, Fox Roach |
| Secretary: | Ken Tanis, Delaware County Christian School |
| Directors: | Carol Audet, Chapel Printing |
| | Mike Calvello, MAB Paints |
| | Pete Crisanti, Casey's Trolleystop Restaurant |
| | Bruce Cumby, Cumby, Spencer & Associates |
| | John Custer, Jr., Esq. |
| | Paul Facenda, Paul Facenda Photography |
| | Steve Mostardi, Mostardi's Nursery |
| | Dick Pound, Ex Officio Member |



MEMBER SPOTLIGHT

Cumby, Spencer and Associates

One of the remarkable things about living in Newtown Square is that we enjoy the feel of a small, personal community without sacrificing a full range of quality services right on our doorstep. With the escalating cost of gas, we can save real money by patronizing our local merchants and providers and have all our needs fully met.

One of these needs is to plan wisely for our financial future. Cumby, Spencer and Associates Financial Group more than adequately can meet this need. Their mission is to make a difference in people's lives by helping them crystallize their personal, business and financial objectives so that their families live a more prosperous, harmonious life.

The owner and president of Cumby, Spencer and Associates is Bruce Cumby. Bruce lives in Newtown Square and has been involved in financial planning for about 25 years. He earned his Chartered Financial Consultant degree and Chartered Life Underwriter degree from The American College and is currently attaining his Masters of Science in Financial Services.

Bruce Cumby works with clients by helping them identify their goals and matching their goals with financial products that will achieve these goals. Along the way he will recommend adjustments as new products and opportunities present themselves.

Mr. Cumby offers tax favorable planning techniques for individuals, families and businesses, matching them with financial products and services that most fit their individualized needs. He has been named "Producer of the Year" by New York Life for the past three years, due to business placed with that company.

In addition to the above, Bruce gives back to our community by his work with Rotary, the Methodist Home for Children, and serving in the past as a member and president of the Yeadon Fire Company.

When asked about the success of his company, Bruce said, "We achieve it by keeping abreast of current financial and insurance product trends and by becoming familiar with each client and his individual situation so that we can offer outstanding service for both current and future financial needs."

To be featured in this newsletter, contact Ken Tanis at 610.353.6522 ext 283. Your business must have served Newtown Square for 10 years or more to be featured.